



Bal Pharma Ltd

YOUR PREFERRED PARTNER FOR QUALITY HEALTHCARE

About us

Established in 1992

Public Ltd company listed at BSE and NSE

Promoted by Siroya Family, based in Dubai, U.A.E.

Global presence in more than 80 countries with strong Pan India presence

Niche range of API / Intermediates

Marketing over 200 Finished Dosage Forms

Have 5 State Of The Art facilities with more than 1,000 dedicated employees



Our Global Presence



Our Global Presence



- Our API & Intermediates Market
- Our Finished Formulations Market

Our Vision

To be a leading global player in Healthcare industry with the focus on innovation, quality, products, processes and markets.

Our Mission

To provide dynamic, scientific, cost effective and quality HC solutions to the global community through innovation



Our Competitive Advantage

Our Competitive Advantage



BAL PHARMA LTD.

Our Manufacturing facilities

- 01** Unit 1 - Formulations (South India)
- 02** Unit 2 - API & Intermediates (South India)
- 03** Unit 3 - Formulations (North India)
- 04** Unit 4 – Formulations (North India)
- 05** Unit 5 – Intermediates (West India)
- 06** Unit 6 - API (West India)

Unit 1 (Bangalore)

Tablets

Capsules

1.60 Bn
Tab

140 Mn
Cap



Unit 2 (Bangalore)

API

90 tones
of mixed
products



Unit 4 (Rudrapur)

Tablets

Capsules

Creams &
Ointments

1.80 Bn Tab

500 Mn
Cap

20 Mn
Tubes



Unit 5 (Sangli)

Intermediate

Annual Capacity -
72 Tones



Unit 6 (Udaipur)

API &
Intermediates

150
Tones



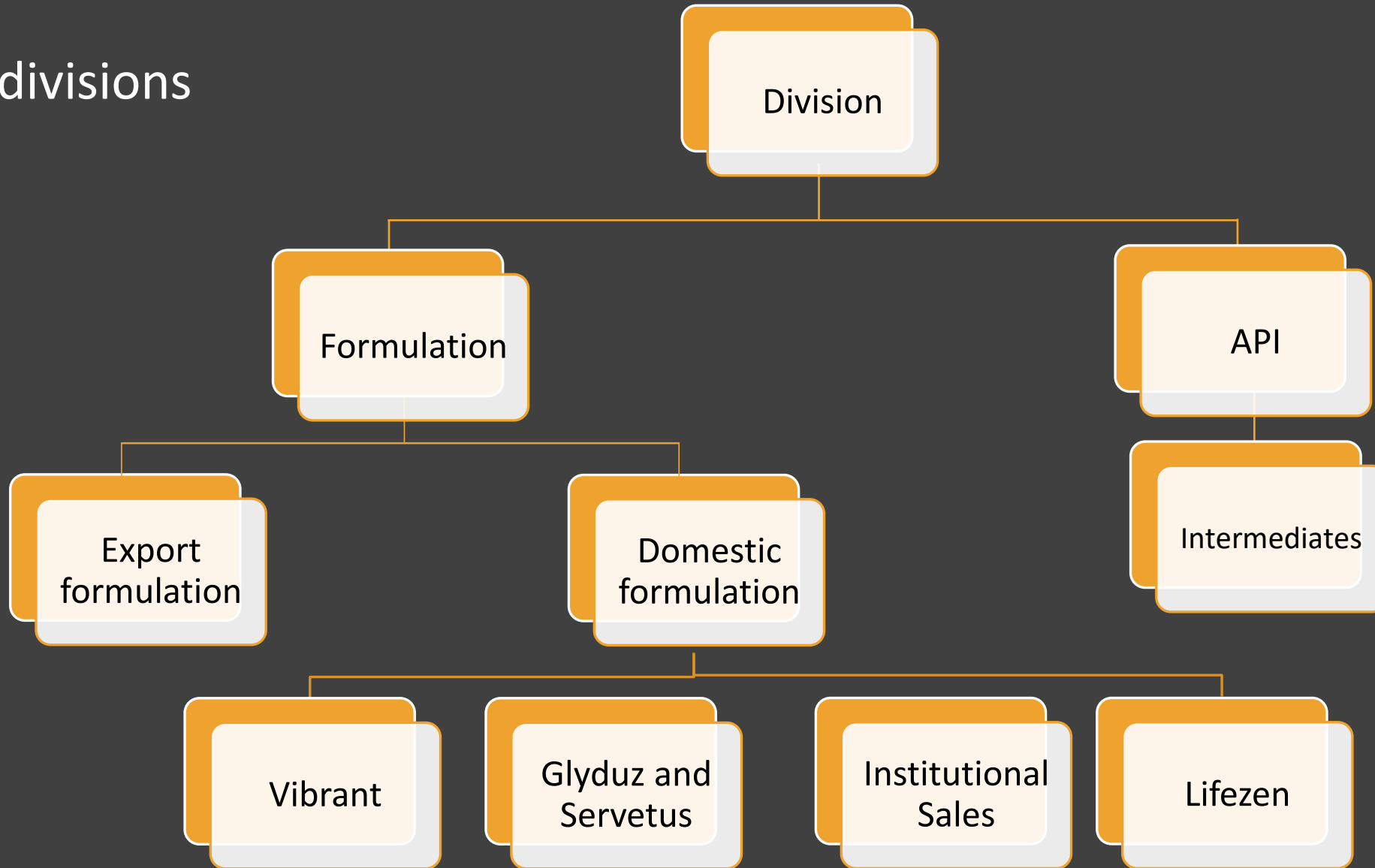
Our Business

- API

- FINISHED FORMULATIONS

- HERBAL AND NUTRACEUTICALS

Our divisions



API & Intermediates

1. Exports to more than 60 countries
2. Presence in both regulated & semi-regulated markets.
3. Niche & Specialty Products
4. Largest producer & exporter of Gliclazide from India
5. Working with worlds leading players like Teva, Actavis, Krka, Apotex, Mylan, Takeda, Novartis, Sun Pharma, Dr. Reddy's

Committed to improving the quality of life.

API & Intermediates

6. First Indian company to file Bepotastine in US
7. First Indian company to be granted COS for Gliclazide
8. One of the first Indian companies to successfully file and receive approval by PMDA, Japan for Gliclazide & Ebastine
9. The company possesses CEP, Canadian DMF's, Japanese DMF's & European DMF's for Gliclazide, & Ebastine
10. Possess CEP, Japanese DMF's & European DMF's for Adapalene
11. Fillings in pipeline viz Amiloride, Tolterodine Tartarate, Benzydamine HCl, Bepotastine Besilate and Topiramate.
12. Product approvals from TGA, EDQM, Eu GMP, MOH Canada, PMDA Japan, MOH Iran, KFDA Korea, TFDA Taiwan

Committed to improving the quality of life.

API – Global Presence

Africa

- Algeria
- Kenya
- Lebanon
- Morocco
- Nigeria
- South Africa
- Syria
- Tunisia
- Zambia

EU

- Belarus
- Bulgaria
- Denmark
- Germany
- Greece
- Hungary
- Ireland
- Italy
- Netherland
- Poland
- Portugal
- Romania
- Serbia

CIS

- Kazakhstan
- Ukraine
- Moldova
- Uzbekistan

GMP APPROVED

API – Global Presence

EU

- Slovakia
- Slovenia
- Spain
- United Kingdom
- Lithuania
- Latvia
- Cyprus
- Sweden
- Norway

Far East

- Japan
- Korea

Ocenia

- Australia

Middle East

- Iran
- Jordan
- Palestine
- Saudi Arabia
- Turkey
- UAE

North America

- Canada
- USA

Asia

- Indonesia
- Malaysia
- Nepal

API – Global Presence

Asia

- Philippines
- Singapore
- Sri Lanka
- Taiwan
- Thailand
- Vietnam
- China
- Afghanistan
- Bangladesh
- Pakistan

South America

- Argentina
- Bolivia
- Brazil
- Chile
- Columbia
- Ecuador
- El Salvador
- Guatemala
- Guyana
- Mexico
- Paraguay
- Peru
- Uruguay

Export Formulations

- Dedicated 2 manufacturing units catering to more than 40 countries
- Over 350 registrations worldwide
- Have more than 200 Finished Dosage Forms in 20 different therapeutic segments
- Quality Products with Renowned Brands
- Have strong presence in S.E. Asia, Africa, CIS, Middle East and Latin America

A Passion for Better Medicine.

Export formulations

International regulatory approvals

EU GMP

FDA Philippines

PPB Kenya

TFDA Tanzania

NMPB Sudan

SBDMA Yemen

NAFDAC Nigeria

MCAZ Zimbabwe

PMPB Malawi

NDA Uganda

TFDA Tanzania

FMHACA Ethiopia

A Passion for Better Medicine.

Export Formulations – Global Presence

Africa

- Mozambique
- Zimbabwe
- Malawi
- Zambia
- Sudan
- Somalia
- Tanzania
- Kenya
- Nigeria
- Burkina Faso
- Angola
- Congo
- Uganda

- Cameroon
- Mauritius
- Rwanda
- Burundi
- Mauritania
- Mali
- Senegal
- Côte d'Ivoire

Middle East

- Iraq
- Yemen
- UAE

EU GMP APPROVED

Export Formulations - Global Presence

Latin America

- Chile
- Honduras
- El Salvador
- Guatemala
- Costa Rica
- Barbados
- Trinidad & Tobago

SEA

- Cambodia
- Sri Lanka
- Singapore
- Malaysia
- Myanmar
- Nepal
- Vietnam
- Philippines
- Hong Kong

CIS

- Uzbekistan
- Tajikistan
- Turkmenistan

EU GMP APPROVED

Vibrant

- Multispecialty

Glyduz and Servetus

- Diabetes and Cardiology

Institutional Division

- Govt and institutional supply

Lifezen

- OTC product

Domestic Formulation

Vibrant division

01

PAN INDIA operations
– Strong hold in
Southern states

02

300 strong field force

03

800+ stockist network

Vibrant division - Portfolio

01 Nutritional supplements)

02 Anti- allergics

03 Anti - infectives

04 Anti - fungal

05 Gastrointestinal

06 Phytoceutical

Vibrant division – Major Brands

Aziwin

Ebal

Pantofix

Zanovid

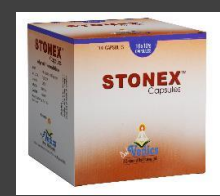
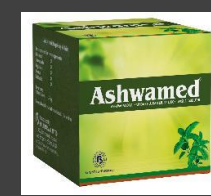
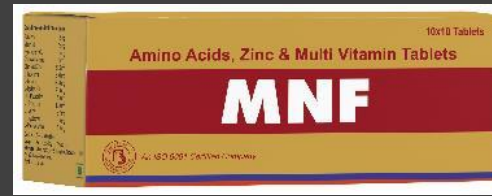
Ocium

MNF

Stonex

Lipived

Ashwamed



BAL PHARMA LTD.

Glyduz and Servetus division

01

Operations in 17 states
across India – Strong
hold in Southern states

02

300 strong field force

03

600+ stockist network

Glyduz and Servetus division - Portfolio

Diabetes

Cardiology

Glyduz and Servetus – Major Brands

- Diabend
- Diabend M
- Secremet
- Secretag
- Telong
- Servace
- Diaten



BAL PHARMA LTD.

Institutional Division

PAN INDIA operations

Cover around 35 Major Institute and hospitals in India

Covering Major channels

- Central & State Government Rate Contract Business
- Pharmacy Stores and Corporate Hospitals Business
- Railways & PSU (Rate Contract/ LP Business)
- AFMSD & DGAFMS

Institutional Division – Focus channels

Rate Contract of Central and State Government

- *3 Years MMC Products*

PSU, Railways, AFMSD & Medical Colleges

- *Rate Enquiry Business*
- *Local Purchase Business*

Corporate and Autonomous Institution Business

- *Sale promotion and Brand Approval*

Lifezen

Lifezen is an ambitious healthcare & OTC products venture with primary focus on launching innovative world class products & creating solid sustainable brands.

Lifezen is backed by Springboard, a renowned investment arm of the Times Group that transforms asset light businesses into dominant brands. Springboard is known for identifying the next big idea, partnering with equally driven, capable partners and creating joint ventures that will dominate the business they are in.

Specialize in over - the - counter (OTC) products in different therapeutic segments, and aims to become a comprehensive OTC healthcare organization.

Lifezen – Major Brands



Quality at Bal Pharma



Quality is never an accident; it is always the result of..

- High Intention,
- Sincere Effort,
- Intelligent Direction And
- Skilful Execution;
- it represents the wise choice of many alternatives

Quality is more Important than Quantity.

Quality at Bal Pharma

Quality is inherent in the character of the company. Bal Pharma Ltd is equipped with State of the art Quality Control labs manned by personnel who believe that

"Quality is Everyone's Responsibility"

Quality is more Important than Quantity.

Head Office Address



5TH FLOOR, LAXMI NARAYAN COMPLEX
10/1, PALACE ROAD
BANGALORE, KARNATAKA
INDIA - 560052
Ph - +91 80 4137 9500
Email – intlmktg@balpharma.com
Email – bulkdrugs@balpharma.com

Regional Office Address



Delhi NCR:
107 , 1st FLOOR,
SUN CITY BUSINESS TOWER
SEC 54, GURGAON-122002
Tel: 01244216604

Mumbai:
Kingston Tower, 1st Floor,
Abhilash Co. op. Hsg. Society,
G.D. Ambedkar Road,
Mumbai- 400033
Tel. 024167193/ 97



Thank you
